



NEWSLETTER

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**The EU-Japan Centre
for Industrial Cooperation**

is a joint venture co-financed by the European Commission and the Japanese Ministry of Economy, Trade and Industry (METI). Its aim is to foster the development of industrial cooperation between companies from both regions through training programmes for business people, for EU and Japanese students and researchers, and through information services and an industrial dialogue.

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This occasional newsletter is produced by the European office of the EU-Japan Centre, and is primarily intended to provide EU/Japan-related news.

Any EU/Japan-related information to be published in the next issue ?

Please send details to:
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Editor: J. Michelson

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The EU-Japan Centre's forthcoming activities

COURSE	PROGRAMMES DATES	APPLICATION DEADLINE	PARTICIPANTS' PROFILE	ON-LINE INFORMATION
Distribution & Business Practices in Japan	4 - 9/11 Mar 2007	13 Dec 2006	European Managers	http://www.eu-japan.eu/europe/dbp.html
H RTP 42 Japan Industry Insight	7 May - 1/8 Jun 2007	16 Feb 2007	European Managers	http://www.eu-japan.eu/europe/hrtp_eu.html
World Class Manufacturing	2nd or 3rd week of June 2007 (TBC)	28 Mar 2007	European Managers	http://www.eu-japan.eu/europe/wcm.html
Vulcanus in Europe	Aug 2008 - Mar 2009	Sep 2007	European Companies	http://www.eu-japan.eu/europe/vulcanus_europe.html
World Class Manufacturing	Nov 2007	Sep 2007	European Managers	http://www.eu-japan.eu/europe/wcm_executive.html
H RTP-J 43 Japan Industry Insight	21 Jan - 8 Feb 2008	10 Oct 2007	European Managers from Japanese-affiliated Companies	http://www.eu-japan.eu/europe/hrtp_j.html
Foreign Direct Investment in Japan	Feb 2008	Nov 2007	European Executives	http://www.eu-japan.eu/europe/fdi.html

European Commission-funded programmes for the benefit of EU companies

The EU-Japan Centre is currently inviting applications for the 2007 training activities in Japan for EU companies

< Distribution & Business Practices in Japan >

For EU managers and executives responsible for the marketing strategy of their EU company

Last Call

Training dates in Japan: **from 4 to 9 Mar 2007**
with an optional regional field trip on **10 and 11 Mar 2007**
Pre-Departure Briefing date in Europe: N/A
Application deadline: 13 December 2006

The **5/7-day training mission in Japan** financed by the European Commission and organised by the EU-Japan Centre will focus on the Japanese way of achieving customer satisfaction; course participants will acquire practical tools useful for building an effective marketing strategy for the Japanese/Asian markets. Target: EU managers working in Retail and Fast Moving Consumer Goods companies. Open to all sized companies and multisectorial.

More details on: <http://www.eu-japan.eu/europe/dbp.html>
Contact: Mrs. Maki Saito: m.saito@eu-japan.eu

< HRTP-Japan Industry Insight >

For EU managers and executives who have a major role in defining and implementing their company's policies in relation to Japan

Training dates in Japan: **from 7 May to 1 June 2007 or till 8 June 2007** (optional 5th week with individualised visits)
Pre-Departure Briefing date in Europe: 30 March 2007
Application deadline: 16 February 2007

This **4/5-week training programme in Japan** provides a unique opportunity to gain an in-depth insight into the Japanese business environment and Japanese industrial structure. Among various business activities, the participants will be able to follow Japanese language classes and culture courses, attend economic, social and political lectures, participate in "joint study" sessions, visit general trading companies and, finally, undertake a regional trip. Open to all sized companies and multisectorial.

More details on: <http://www.eu-japan.eu/europe/hrtp.html>
Contact: Mrs. Maki Saito: m.saito@eu-japan.eu

The 12th EU Seminar presented by the EU-Japan Centre for Industrial Cooperation

With the support of the Enterprise & Industry DG, European Commission, the EUJC will present a seminar on "**Review of the EU Emissions Trading Scheme (EU ETS) and its Future Developments**" on 14 December 2006. This seminar will include (1) Overall review of the current situation of the EU ETS with commentaries from academic and industrial perspectives, and (2) Prospects of the future developments and policy of the scheme in order to achieve the Kyoto Protocol targets. The event is designed to share and discuss important political topics amongst the European people and Japanese companies operating as part of the European economy.

For details on speakers and venue, contact: seminar@eu-japan.eu



In the framework of the European Commission-funded programmes

ETP - Executive Training Programme celebrates 25th cycle

Representatives of the European Commission, diplomats, members of the business world and leading European universities will gather in Paris on 6 December 2006 to celebrate the 25th cycle of the Executive Training Programme (ETP) with Japan and Korea.



ETP is a unique professional development programme for EU executives eager to succeed in the Japanese or Korean markets. The programme offers EU managers 3 months of training in leading EU universities* and 9 months of training in Japan or Korea, including an internship in a local company. The programme is financed by the European Commission and promoted in Europe by EUROCHAMBRES through a dedicated network of 50 Chambers of Commerce and Industry.

Since 1979 almost 1000 EU executives have participated in the ETP programmes. Figures relating to ETP Japan show that:

- 96% of participants believe that the ETP has made them accustomed with Japanese business practices;
- 98% of them feel they can now help their companies understand Japan;
- on average, participating companies doubled their turnover with Japan within ten years following the ETP.

The event in Paris will also be the occasion to launch the 2007 promotion campaign of the programme: interested candidates from all EU Member States, including Bulgaria and Romania, should send their applications before 15 May 2007.

For more information: <http://www.etp.org>

* *Sciences Po (Paris), SOAS (London), SDA Bocconi School of Management (Milan), Waseda (Tokyo) and Yonsei (Seoul)*

EU Gateway to Japan

Export promotion programme for European SMEs



Gaining a foothold in the Japanese market is challenging for any SME, particularly in today's global economic climate. For those who succeed the rewards are as substantial as the challenges. The European Commission has been lending a helping hand since 1979. Over the years businesses have benefited from EXPROM, a set of dedicated export promotion initiatives funded by the European Commission. EXPROM maximises the Japanese business opportunities open to SMEs and helps them succeed at the early market-penetration stage.

For more information please consult : <http://www.gatewaytojapan.org>

Upcoming Events	Dates	Venue	Application Deadline
Environmental Technologies Trade Mission	14-18 May 2007	Tokyo	18 Dec 2006
Healthcare Trade Mission	18-22 June 2007	Tokyo	9 Feb 2007



The EU-Japan Centre is a supporter of the **5th European Business Summit organised by FEB (Federation of Enterprise in Belgium) and UNICE (Confederation of European Businesses) - 15-16 March 2007 in Brussels at Tour&Taxis: "Reform to Perform: Europe is our Business"**

The European Business Summit is the meeting place among high-level decision-makers, key politicians, CEOs, business people, researchers and journalists in Europe. To commemorate the 50th anniversary of the EU, the EBS will hold a special edition that will take place on 15 & 16 March 2007 in Brussels.

EBS 2007 offers an ideal platform to meet high-level speakers, to develop business opportunities and to get updated on the latest EU issues. A special area will be set aside for networking purposes.

With the theme "Reform to Perform: Europe is our Business", EBS wants to play an active role in three Ds: Dialogue, Dynamism and Delivery. The challenge is to exchange views and to move Europe forward from declarations to Delivery. Delivery on the promised and necessary reforms. Reform to Perform for a more Dynamic European Union, today and in the next 50 years.

More information and online registration at: <http://www.ebsummit.org>

For your information, registrations mentioning "the EU-Japan Centre" can benefit from a **50% reduction off the total conference fee.**

A Business Seminar on Logistics and Recycling in the EU

Organised by: Aragon Government - JETRO - Spanish Embassy in Japan.

Date & Venue: **15 December 2006**, JETRO - TOKYO Conference Hall, Ark Mori Building, 5th floor, 1-12-32 Akasaka, Minato-Ku



Aragon Exterior is a public company of the Independent Community of Aragon (Spain), whose fundamental purposes are to promote Aragon's economy and the setting-up of foreign companies in Aragon.

Aragon Exterior, in collaboration with JETRO and the Embassy of Spain in Japan, will celebrate on 15 December 2006 at JETRO in Tokyo a Seminar on "Logistics and Recycling in the European Union" (fields in which Aragon, one of the most dynamic and opened economies of Europe, aspires to become a leader), and reputed specialists in these sectors will take part. The objective of the event is to present to Japanese companies the latest advances, new features and perspectives in the matter of logistics and recycling, along with the investment possibilities that Aragon offers in these sectors. The organisers hope this event will also contribute to strengthening the links between the EU and Japan.

More information: <http://www.aragonexterior.es/inversion/ja/descargas.html> and <http://www.aragonexterior.es/>

Poland - Japan Seminar on the subject of Energy Conservation in Industry

Warsaw, 11 September 2006

A seminar organised by the **Polish National Energy Conservation Agency (KAPE for short)** and **Bureau Veritas Poland Comp.** took place at the premises of the Poland-Japan Energy Conservation Technology Center in Warsaw on 11 September 2006.

The conference was held under the honourable patronage of the Ministry of Economy.



The Japanese side was represented by:

Professor Kunio Yoshida - President of Niigata Sangyo University,
 Doctor Shiro Okazaki - Director of the New Energy and Industrial Technology Development Department (NEDO for short),
 Mr. Shigero Sato - Project Coordinator of NEDO, and
 Mr. Kazuo Matsuda - General Manager of the Energy Frontier Business Development Office, Chiyoda Corporation.

To take part in the seminar the top technical management of the most energy-consuming branches of Polish industry, energy distributors, organisations acting in the fields of energy and energy conservation as well as media were invited.

At the seminar Japanese experts of NEDO presented achievements of Japan, world leader in the fields of energy conservation in industry, modern energy-saving technologies and methods.

The representative of Chiyoda Corporation gave a speech on Pinch Technology, which facilitates optimisation and integration of industrial heat processes. Pinch Technology can also be used to exchange energy between neighbouring industrial plants. A significant effect of this technology is also reduction of energy use and greenhouse gas emissions.

More information: <http://www.pjcee.pl> - pjcee@kape.gov.pl

Annual conference, the World Sustainable Energy Days 2007

From 27 February-2 March 2007 in Wels/Upper Austria

The World Sustainable Energy Days, the largest annual conference in the field of sustainable energy use in Europe, will once again offer a unique combination of events:

- European Pellets Conference
- European Energy Efficiency Conference
- Conference "Energy Future 2030"
- Seminar "Rural development and sustainable energy"
- Technical site visits.



In 2006, more than 930 decision-makers and experts from 56 countries participated in the World Sustainable Energy Days conference; a review and pictures and a video of this event can be found at the conference website <http://www.wsed.at> - which will be regularly updated in the coming months. There is also an online conference registration on the website.

Following the conference the "Energiesparmesse", Europe's leading sustainable energy exhibition and trade show, is held which attracts more than 800 exhibitors and 100,000 visitors every year.

15th European Biomass Conference and Exhibition

From Research to Market Deployment - Biomass for Energy, Industry and Climate Protection

Dates: 7-11 May 2007 - ICC Berlin International Congress Center, Berlin, Germany



This event will, in particular, be an excellent forum for the presentation of the latest innovative global strategies, technologies, projects and efficient practice rules for energy and environment in the Biomass field.

Over 1000 participants from around the world are expected to attend and learn about the latest breakthroughs in the field. The Exhibition taking place concurrently with the Conference will feature the foremost companies and state-of-the-art products in the Biomass industry.

Further information on the event, including the Call for Papers, is available on the Conference website.

Contacts: ETA - Renewable Energies

Website: <http://www.conference-biomass.com>

Ernestina U. Munoz - biomass.conference@etaflorence.it

13th International Euro-Asia Research Conference in Sapporo, Japan, 1-2 June 2007

Call for Papers - "Evolving Corporate Structures and Cultures in Asia - the impact of ongoing globalisation"

Following a number of conferences held in France, Ireland, Norway, Japan, China and Spain since 1994, the 13th Euro-Asia Research Conference will take place in Sapporo (Japan) on 1-2 June 2007. Research contributions addressing any aspect of "Evolving Corporate Structures and Cultures in Asia: the impact of ongoing globalisation" are welcome. Besides this theme, other papers in the fields of economics and management, and related to Asia, may also be submitted.



The research seminar is a joint undertaking between the National University of Hokkaido (Japan), Yokohama National University (Japan), La Maison Franco-Japonaise (Nishi Futsu Kaikan, Japan), Nanchang University (P.R. of China), the IAE of Poitiers (Poitiers University, France), the University of Pau (Université de Pau & des Pays de l'Adour, France), the Institut National des Télécommunications (INT, France), the School of East Asian Studies, University of Sheffield (England) and the University of Limerick (Ireland).

The Conference is intended to bring together researchers engaged in management, economics and related fields from Europe, Asia and other parts of the world. Ph. D. candidates are also strongly encouraged to submit proposals for papers.

More information: <http://www.iae.univ-poitiers.fr/EURO-ASIE/Docs/Appel-a-com13thSapporo2007.pdf>

Contact: Secretariat of the Euro-Asia Research Seminar - Barbara MERIGEALT - bmerigeault@iae.univ-poitiers.fr

International Forum on Micro-Nano Hetero System Integration and 2nd Fraunhofer Symposium in Sendai - Opening of MEMS showroom in Sendai



The opening ceremony of the showroom in Sendai with (from left to right) Prof. M. Esashi (Tohoku University, the leading MEMS expert in Japan), Mr. A. Miyamoto (City of Sendai, Director General of Economic Affairs Bureau), Dr. L. Granrath (Fraunhofer Representative Japan) and Mr. K. Honma (CEO of MEMS Core Co. Ltd., where the showroom is located)

On 6-7 November 2006, organised by: Fraunhofer-Gesellschaft, Tohoku University, City of Sendai

Last year Fraunhofer concluded a MoU with Sendai City that opened the MEMS cluster to the Fraunhofer Institutes. One year later Sendai, Tohoku University and Fraunhofer organised the "International Forum on Micro-Nano Hetero System Integration" together with the "2nd Fraunhofer Symposium in Sendai" to continue the collaboration. Opened personally by the Mayor of Sendai, the 200 participants, mostly from industry, welcomed presentations about latest research findings of forefront research from Japan, USA and Europe. The three participating Fraunhofer Institutes (IZM, FEP, IOF) presented their research from the areas micro-optics, plasma technology and MEMS and MEMS packaging. On the second day, a joint showroom of Tohoku University, Fraunhofer and local companies was opened with a ceremony to welcome interested clients and companies and give them an idea of MEMS and MOEMS.

More information: <http://www.fraunhofer.jp>

Job Offer**Sales & Technical Engineering Liaison**

at the department Twin Disc Nico, Hitachi Nico Transmission Co., Ltd.

(<http://www.hitachi-nico.jp/en/company/about/index.html>)

More information:

http://www.eu-japan.eu/europe/job_offer_twindiscnico.pdf

**Successful joint project - EU-Japan Design Competition**

30 June-1 November 2006

The award ceremony on 1 November 2006 was part of the EU Gateway to Japan reception at Miyako Radisson SAS Hotel, in Tokyo, Japan. Organised by the Embassies of Finland, Sweden, Ireland, Portugal, the United Kingdom, the Netherlands, the British Council and the Delegation of the European Commission.



Competition prize winners

The inaugural EU-Japan Design Competition was a joint project agreed among EU Member States' press and culture counsellors. The theme of the competition was "Improving Life at Home", and the purpose was to create more contacts between designers and design students in Japan and in Europe. Around 160 Japanese design universities and institutions were contacted and informed about the competition. The organisers were pleased to have 6 respected designers and design professionals on the jury: 3 of them from Japan and 3 from Europe.

There were 5 prizes: 3 scholarships to European Design Universities (Helsinki, Copenhagen and Dublin) plus 2 flight tickets, one internship in a Portuguese Design company and a trip to Amsterdam. The winners had the right to choose their favourite prize, and the study place at the University of Art and Design Helsinki was clearly the most popular. It has been agreed that the competition will be arranged again in 2007.

More information:

<http://www.designcompe.com>

Dujat Japan Update

On 19 October Dujat organized its Dujat Japan Update 2006, an annual X-Ray of Japan in economic, financial and corporate terms. The trade federation welcomed about 100 guests, and the event was a great success. This year's focus was the restructuring of the Japanese financial sector, with several speakers from Tokyo, London and Amsterdam while the seminar was chaired by Mr. Ulko Jonker, Editor-in-Chief of Het Financieele Dagblad, the main Dutch financial daily.



After the opening speech by Japanese Ambassador Komachi, Mr. Willem Wagner, Rabobank Tokyo's CEO and Chairman of the Banking Sector of the International Bankers Association, gave a clear overview of the turbulent times that the Japanese banks had gone through and the way the Japanese government had responded to this banking crisis. Mr. Wagner concluded that the Japanese banking sector is in good shape but also envisioned 3 Japanese AA megabanks by 2015, possibly in alliance with foreign banks.

More information: http://www.dujat.nl/member_meetings_annual_X_Ray_2006.html

The Daiwa Anglo-Japanese Foundation Japan Society Seminar Series 2007 Running the Country: People and Politics in the UK and Japan

The Daiwa Anglo-Japanese Foundation

This year-long seminar series will compare and explore the dynamics of government and politics in the UK and Japan. It will offer contemporary insights into both countries' political systems and how these have evolved. It will compare the relationships between government and society and address the ways in which factors such as the role of the media and the balance between individual freedom and collective interests may be redefining the concept of 'democracy' in the UK and Japan. Speakers will be drawn from national and local governments, from academia, the media, think tanks and NGOs in both countries. The first seminar will be on 18 January 2007 at Daiwa Foundation Japan House, 13/14 Cornwall Terrace, London NW1 4QP, UK.

More information:

<http://www.dajf.org.uk/events>

Joint project and meeting where Japanese and Estonian Universities develop a scrub nurse robot "Scrub Nurse Robot" project meeting 11-16 September 2006

Organised by Prof. Fujio Miyawaki and Prof. Jüri Vain

The Department of Intelligent & Mechanical Engineering, the 21st Century Center of Excellence (COE) Project at Tokyo Denki University (Japan) and the Department of Computer Science at Tallinn University of Technology (Estonia) initiated in 2005 a joint project entitled "Scrub Nurse Robot". The goal of this project is to develop a human-adaptive Scrub Nurse Robot (SNR) that can adapt to surgeons with various levels of skills and experiences in order to compensate for the severe shortage of scrub nurses. The project meeting was focused on issues of formal modelling of human behaviour and automatic control of scrub nurse robots. More information:

<http://www.ioc.ee/index.php.en>

Deshima Awards

The designer Susan Bijl and multinational DSM are the winners of the prestigious Deshima Awards 2006. Both entrepreneurs won the Award because of their extraordinary accomplishments with regard to the Japanese market.

The Deshima Award was established in 2000, organised by the Netherlands Chamber of Commerce in Japan (NCCJ), in close cooperation with the EVD, the Agency for International Business & Cooperation, and the Royal Netherlands Embassy in Japan. The Award is meant to promote greater awareness of the opportunities of the Japanese market. Every year at least one of the awardees is a small or medium-sized company.

Dries van Agt, former premier of the Netherlands and former representative of the EU in Japan, presented the awards to Susan Bijl and DSM at a seminar about strategic business in Asia held on 24 November in The Hague.



More information: <http://www.nccj.jp/events.html>

The Netherlands Chamber of Commerce in Japan (NCCJ)

Date / Location	Event	Contact
14 Dec 2006 Brussels, BE	12th EU Policy Seminar "Review of the EU Emissions Trading Scheme and its Future Developments" Application deadline: 7 December 2006	EU-Japan Centre for Industrial Cooperation http://www.eu-japan.eu/europe/eu_policy_seminar.html E-mail: seminar@eu-japan.eu 
21-22 Dec 2006 Auvergne, FR	Business Seminar on Japan	JETRO Paris, Mrs. Patricia Cohen http://www.jetro.go.jp/france/paris/ E-mail: pcohen@jetroparis.fr
9 Jan 2007 Dordogne, FR	"Journée Pays: Japon"	CCI Dordogne Tel: +33 (0)5 53358080 - Fax: +33 (0)5 53080166 http://www.dordogne.cci.fr/index.php?mact=News,cntnt01,detail,0&cntnt01articleid=35&cntnt01detailtemplate=newsdetails-export.tpl&cntnt01returnid=187
13 Jan 2007 Tokyo, Japan	EUIJ International Conference by Tsuda "Globalisation and the EU: Business and Social Dimensions in the History and Today"	EU Institute in Japan, Kansai - Joint Research Study Group "EU Economy" of the EU Institute in Japan (EUIJ) Tokyo Consortium http://www.euij-tc.org/news/euij_events.html E-mail: euij-tokyo@ad.hit-u.ac.jp
21-23 Feb 2007 Tokyo, Japan	Belgian Sectorial Mission in Japan - Biotechnologies At the International Nanotechnology Exhibition & Conference Nano Tech 2007, Tokyo Big Sight	AWEX, Mrs. Catherine Collet Tel: +32 (0)2 4218508 http://www.awex.be E-mail: c.collet@awex.be
4-9/11 Mar 2007 Tokyo, Japan	European Commission-funded Programme Training Mission in Japan <Distribution & Business Practices in Japan> Application deadline: 13 December 2006	EU-Japan Centre for Industrial Cooperation Tel: +32 (0)2 2820042 http://www.eu-japan.eu/europe/dbp.html E-mail: office@eu-japan.eu 
9 Mar 2007 Stockholm, SE	Science Forum 2007 "Frontiers in Influenza Research"	Japan Society for the Promotion of Science (JSPS) Tel: +46 (0)8 50884561 http://www.jsps-sto.com E-mail: info@jsps-sto.com
12-13 Mar 2007 Tokyo, Japan	Spanish Fine Food, Wine & Tourism Fair	Cámara de Comercio Hispano Japonesa, Mrs. Rumi Sato http://www.camarajaponesa.es E-mail: rumi@axarnet.com
7 May-1/8 Jun 2007 Tokyo, Japan	European Commission-funded Programme Training Mission in Japan <HRTP-Japan Industry Insight> Application deadline: 16 February 2007	EU-Japan Centre for Industrial Cooperation Tel: +32 (0)2 2820042 http://www.eu-japan.eu/europe/hrtp.html E-mail: office@eu-japan.eu 
11-12 May 2007 Bamberg, DE	Japan - Germany Symposium "A Universal Challenge: Climate Change"	JSPS Bonn Office and Deutsche Gesellschaft der JSPS-Stipendiaten e.V. http://www.jsps-bonn.de - http://www.jsps-club.de E-mail: jsps-ganter@t-online.de
14-18 May 2007 Tokyo, Japan	European Commission-funded Programme <Environmental Technologies Trade Mission> Application deadline: 18 December 2006	EU Gateway to Japan http://www.gatewaytojapan.org 
18-22 June 2007 Tokyo, Japan	European Commission-funded Programme <Healthcare Trade Mission> Application deadline: 9 February 2007	EU Gateway to Japan http://www.gatewaytojapan.org 
15 Sep 2007- 28 Feb 2009 Bochum, DE / Tokyo, Japan	Funding Programme "Language and Practical Experience in Japan" Application deadline: 31 January 2007	DAAD - German Academic Exchange Service Section 424, Kennedyallee 50, 53175 Bonn Tel: +49 (0)228 882503 http://www.daad.de - http://www.spjapan.de E-mail: eberlein@daad.de

Feel free to contact us if you would like your EU/Japan-related news/event to be announced in our forthcoming newsletter and on our website ►► michelson@eu-japan.eu

