

Partnering Opportunity

Profile status : Published

Business Request

A Japanese company is seeking 3D printing technology for building constructions to distribute in Japan

Summary

The Japanese company specialized in finance and real-estate markets is aiming to distribute leading 3D printing technology specific to building constructions in Japan.

The constructions should meet the quality standards of Japan's building sector. The partnership with a potential partner could be made within the frame of a commercial agency agreement, a distribution service agreement, licensing or services agreements.

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Details

Description

Established in 2002, the Japanese company specializes in both finance and real-estate markets. With the cultivated knowledge on both markets, the company has engaged in services for building construction and real estate industry as well as investment advisory and consulting service on the industry.

The company believes in the best integration of "people", "real estate", "idea" and "capital" to bring living comforts to the end users and to provide the best capital efficiency to the real estate owners. The company would like to be a leading company in the 3D printing construction sector in Japan.

The company is looking for a potential partner with the construction 3D printing industry experience. The company expects the partner to own the most of advanced and reliable 3D printing technology for producing 3D printed constructions mainly general houses and commercial buildings. The constructions should meet the quality standards of Japan's building sector.

The 3D printer should be already available on EU markets with proven track of positive feedback from end-users.

The Japanese company has profound knowledge about the Japanese consumers and the target industry, thus the company can offer the potential partner advice on the building quality standard of Japan as well as the types of the preferred buildings in Japan. The company can support the partner to acquire a patent in Japan (in case the partner owns a patent).

The partnership with a potential partner can be achieved within the frame of a distribution service agreement, a commercial agency agreement, a licensing or a services agreement depending on the strategy the EU company may have with the Japanese market. The aim is to reach a win-win partnership with the Japanese company.

The company does not have specific preference, regarding the targeted EU countries.

Technical Specification or Expertise Sought

The potential partner should have proven experience in the construction 3D printing industry.

The company expects the partner to own the most advanced and reliable 3D printing technology for producing 3D printed constructions mainly general houses and commercial buildings.

The 3D printer and technology should be available on the market.

The resulting constructions should meet the quality standards of Japan's building sector.

Specific technical points will be discussed at the second stage (and cannot be disclosed in this preliminary phase).

Stage of development

Already on the market

Keywords

Market

02002008	3D
02005005	Printers
09007002	Manufacture of construction materials, components and systems
09007003	Distribution of building products and systems

NACE

L.68.1.0	Buying and selling of own real estate
L.68.2.0	Renting and operating of own or leased real estate

Network Contact

Issuing Partner

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Open for EOI: **Yes**

Dissemination

Restrict dissemination to specific countries

Austria, Belgium, Bulgaria, Croatia, Cyprus, Czechia, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom

Relevant sector groups

Sustainable Construction

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2002

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English

Client Country

Japan

Experience

The company has investment and trading experience in Switzerland and Singapore.

Partner Sought

Type and Role of Partner Sought

The potential partner should have proven construction 3D printing industry experience and aim to access the Japanese market with its product / technology.

The company also expects the partner to have distribution experience of 3D printed construction throughout the EU.

The company does not have specific preferences regarding the size of the partner, nor its EU country of location.

Type and Size of Partner Sought

SME 11-50, SME <10,>500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered

Services agreement
License agreement
Distribution services agreement
Commercial agency agreement

Attachments



Building



Building

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Building